

Mary Taylor

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EDUCATION

Meng Chemical engineering, Prestigious University (UK)

Sept 2010 – Jun 2014

Undergraduate course covering subjects such as Chemistry, Thermodynamics and Statistics.

- Graduated with 1st Class honours.
- Received two competitive scholarships and awards:
 - Distinguished achievement undergraduate award (10 awards for ~1,000 students).
 - Chemical engineering department scholarship (5 scholarships for 120 applicants).
- Dissertation: Comparative economic analysis of different electric car batteries.

WORK EXPERIENCE

Investment Associate at Big Finance, New York (US)

Sept 2014 – Present

Big Finance is a world-leading investment bank with headquarters in New York.

- Advised senior clients who regularly asked to work with me again on a range of topics including merges and acquisitions, stocks and bonds as well as other financial opportunities.
- Developed an M&A model for different acquisition scenarios of Clothing retailer. My model lead to a 10% decrease in the price paid by our client for the target company.
- Lead a team of 2 analysts on the acquisition of a \$120m Asian beer company by one of our North American clients.

Strategy Intern at Big Grocery Retailer, London (UK)

Jul 2013 – Aug 2013

Big Grocery Retailer is the largest grocery retailer in the UK by revenue and number of stores.

- Contributed to reviewing the firm's supplier negotiation which led to a 3% decrease in cost of goods in the first year of implementation and a further 1% the following year.
- Presented new strategic approach to 100 senior buyers in charge of negotiating with suppliers.
- Analysed 5 years of purchasing data to shape new strategy adopted by the retailer.

EXTRA-CURRICULAR ACHIEVEMENTS

President of Prestigious University Consulting Club

Aug 2013 – Jun 2014

The consulting club's main aim is to help students to get job in consulting.

- Lead a team of 5 students running the club for over close to a year.
- Grew the number of members by 20% from 100 to 120 and signed a corporate sponsorship.
- Organised 6 events throughout the course of the year gathering a combined 300+ attendees.

Founder of Literacy project at London Homeless Shelter

Nov 2013 – Present

The project aimed to improve literacy amongst the members of the London Homeless Shelter.

- Created a team of 5 volunteers and lead them from ideation to implementation.
- Generated donations of £10,000 worth of books by partnering with 15 different shelters.
- Supported 30+ members of homeless population in improving their literacy.

ADDITIONAL SKILLS

IT: Proficient in Excel, Power Point and Word. Working knowledge of SQL and Python.

Languages: English (native), Spanish (fluent), Chinese (basic)