

NAME SURNAME

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EDUCATION

- Sept. 2015 - Current **Graduate School of Management, Saint Petersburg State University**
Master of Management (International Business), **GPA 93/100**
- Jan. 2016 - May 2016 **Audencia Nantes Business School** (#24 in FT Master in Management ranking)
Exchange student for 1 semester (International Business and Consulting), **GPA 95/100**
- Sept. 2010 - July 2014 **Saint Petersburg State Polytechnic University**
Bachelor of Economics (Mathematical Economics), **GPA 88/100**

EXPERIENCE

- Feb. 2017 – Current **Intern in Strategy and Innovation Department at Gazprom Neft, Saint Petersburg**
- 4-month part-time internship in strategic analysis function
- Oct. 2016 - Dec. 2016 **Student Consultant at OpenWay Group, Saint Petersburg**
(Payment processing software vendor serving 80% of Russian banking transactions)
- Developed strategy for entering Eastern European market with the company's new mobile banking solutions
 - Conducted market research of the European banking and mobile banking industry
 - Developed countries' attractiveness index for market entry based on 23 indicators
 - Performed functionality and reviews analysis based on more than 4000 reviews of 17 mobile banking application
- May 2016 - Aug. 2016 **Intern in Strategy and Innovation Department at Gazprom Neft, Saint Petersburg**
- Prepared benchmarking report of oil & gas industry, analyzing companies' operational and financial performance, M&A deals and giving general recommendations of the strategy execution for Gazprom Neft management
 - Prepared report of competitive environment, analyzing major industry events, performance and achievement of strategic goals by Russian oil & gas companies
 - Created a part of educational course "Basics of Energy Resource Economy"
- Jan. 2016 – May 2016 **Student Consultant at Manitou Group, Nantes, France**
(World leading manufacturer of industrial forklift-trucks; €1.3B revenue in 2015)
- Developed strategy for improving sales performance of the Spare Parts BU in the changing legal environment and shrinking market
 - Justified the ability and necessity for Manitou Group to acquire spare parts wholesaler; developed the profile for an acquisition target
 - Analyzed possible synergies and developed action plan for the acquisition
- Apr. 2015 - Aug. 2015 **Technical Support Engineer at Devexperts, Saint Petersburg**
(Software vendor of solutions and services to the capital markets industry)
- Provided 2nd level technical support to the large European online broker by direct communications with business clients, analyzing application log files, writing SQL queries, gathering requirements for changes, post-release testing of applications
 - Revised educational program for new employees
- Apr. 2013 - Sept. 2014 **Creditor Controller at Tumlare Corporation, Saint Petersburg**
(European Destination Management Company with 30 offices and 800+ employees)
- Managed accounts payable through daily interacting with Europeans suppliers, negotiating with debt collector and preparing accounting analytical reports
 - Involved in bookkeeping process of incoming invoices

ACTIVITIES

- Oct. 2016 **Winner**, International Business Case Contest "Energy Today and Tomorrow"
Organizers: Gazprom, Uniper, Shell, GasTerra
- Developed strategy for the development of a new gas-based petrochemical cluster in the Asia-Pacific region; presented solution at International Gas Forum & ENES
 - The solution is now under consideration of Ministry of Energy to be implemented
- May 2016 **Winner**, Best Consulting Project Award, Manitou Group
- Dec. 2015 **Finalist**, Changellenge Cup SPb Business Case Competition

SKILLS

Russian:	Native	Excel (VBA), PowerPoint, think-cell	Statistics and Economics
English:	Fluent	IBM SPSS, Business Studio	Strategic Analysis
French:	Basic	Adobe Illustrator	Oil & Gas