

# Marginal costs and policies based on them

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Literature on Policy Learning

Literature on optimization methods

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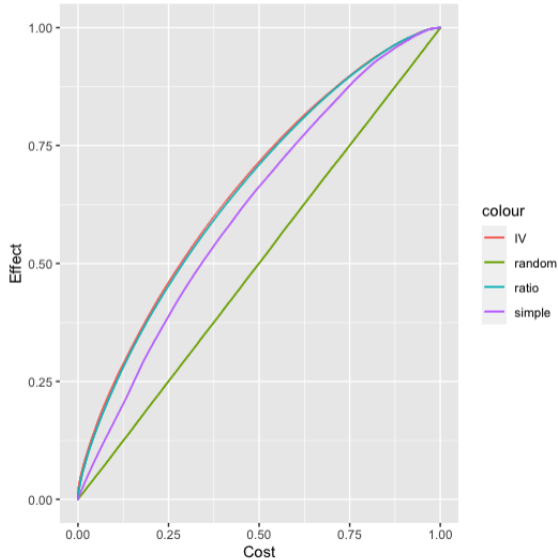
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# Final result



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# Example 1: Development economics

Some literature in development economics focus on investigation of treatment regimes to optimize the cost effectiveness of intervention:

- ▶ Optimize the target sample (Crépon et al., 2015)
- ▶ Optimize the treatment itself (Cohen et al., 2015)

Most of the research provides average costs per treatment point estimate

Meta research (Give Well) focus on:

- ▶ external validity and proper account of spillover effects and side costs
- ▶ Budgets are planned on invest/don't invest basis

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# Example 1: Development economics

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There is no or little discussion of

- ▶ Saturation and scalability
- ▶ Use of cunning methods to estimate marginal costs

These are important for optimization and budget planning

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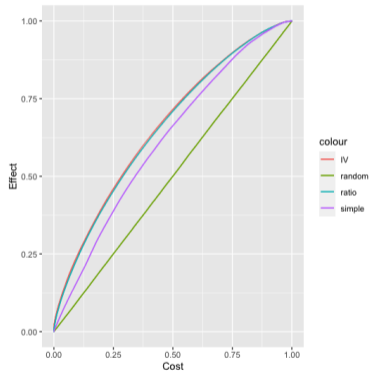
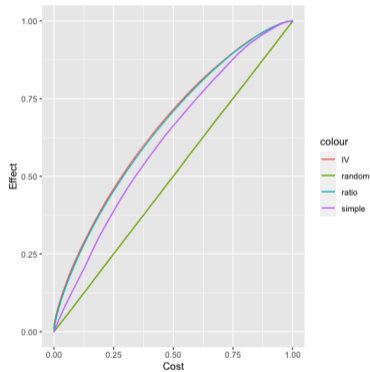
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# Example 1: Development economics

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## Example 2: Public finance

Governmental benefits (e.g.

<https://www.usa.gov/benefits>)

- ▶ Are often targeted to specific groups of population
- ▶ Aim to introduce equitable income distribution
- ▶ Solve the poverty traps
- ▶ Can have other secondary goals

The problem of finding the best is essentially the same as in Development economics

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# Example 3: Price discrimination

- ▶ The firm can perfectly discriminate between workers
- ▶ Two possible price (or wage) levels
- ▶ Workers have heterogeneous and ex-ante unknown productivity and propensity to accept the wage

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# Literature on Policy Learning

The literature proposes to

- ▶ Treat the costs as either constant or known in advance (Athey, Wager, 2017; Bhattacharya, Dupas, 2012)
- ▶ Optimize a linear combination of cost and effect (Zhao, Harinen, 2019)
- ▶ Solve the problem for a single budget constraint (Kallus, Mao, 2020; Kitagawa, Tetenov, 2018)

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# My research differs in the following sense

- ▶ Computes all possible budget-effect pairs
- ▶ Yield rules, which are monotonic in budget constraint

This may be useful to:

- ▶ Allocate budget between two initiatives
- ▶ Decrease time of computing
- ▶ Consider off-the-equilibrium-path outcomes
- ▶ Increase the budget at the implementation phase

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# The nearest work to mine is [Goldenberg et al. \(2020\)](#)

Among other ideas propose to use knapsack algorithm for the problem

Sort the subjects according to  $\frac{\hat{\tau}_o(X)}{\hat{\tau}_c(X)}$

However, they

- ▶ Do not discuss limits of applicability
- ▶ Miss the analysis of the case, when treatment effect on the costs can be negative
- ▶ Do not evaluate the results with the effect-costs Pareto border

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# Literature on optimization methods

- ▶ [Athey et al. \(2019\)](#) solve local moment conditions with Random Forests and give confidence intervals

$$E((Y - \alpha - \tau T)T|X) = 0$$

Other papers which I find useful, but do not use in my research now:

- ▶ [Chernozhukov et al. \(2018\)](#) argue that non-parametric regression methods require super-smoothness properties of data to be consistent and propose a generic solution and inference method for any regression method
- ▶ [Kallus, Mao \(2020\)](#) solves the stochastic optimization problem with random forests

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# Method 1: Knapsack algorithm

- ▶ Estimate the two conditional treatment effects models  $\hat{\tau}_c$ ,  $\hat{\tau}_o$  (e.g. using generalized random forests, Athey et al., 2019)
- ▶ Swap the labels for the treatment and control groups if  $\hat{\tau}_c(X) < 0$
- ▶ Estimate the inverse of the marginal costs as  $\hat{\tau}_o(X)/\hat{\tau}_c(X)$
- ▶ Rank the items according to this inverse in ascending order and treat them while we meet budget constraint

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## Method 2: Empirical Welfare Maximization

$$W(\pi) = \frac{(O - \lambda C)(1 - T)}{1 - e(x)} + \pi(X)\tau(X) \rightarrow \max_{\pi \in \Pi}$$

$$\tau(O, C, T, \lambda) = \frac{(O - \lambda C)T}{e(x)} - \frac{(O - \lambda C)(1 - T)}{1 - e(x)}$$

- ▶ The sign of the  $\tau$  determines optimal treatment
- ▶ I find  $\lambda$ , which solves the following using a generalized random forest ([Athey et al., 2019](#))

$$\mathbb{E}(\tau(O, C, T, \lambda)|X) = 0$$

This is equivalent to a local instrumental estimate of the effect of  $O$  on  $C$  using  $T$  as an instrument.

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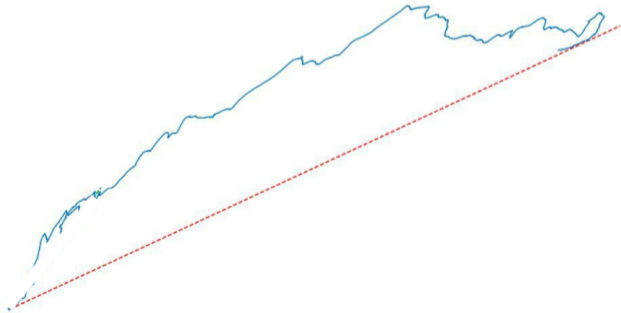
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# Pareto Border

1. Split the sample to the main and evaluation sample, stratifying on the treatment
2. Fit the model on a main subsample
3. Build a cumulative effect and cost on evaluation subsample (and probably take a mean of several bootstrap estimates to smoothen it)



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# Methods Comparisons

- ▶ [Kitagawa, Tetenov \(2018\)](#) show that the EWM method reaches asymptotic minimax regret efficiency bound though not all of their assumptions may hold here.
- ▶ EWM method requires  $\tau_c(X)$  to be non-negative which is a ubiquitous case (monotonicity property)
- ▶ We have confidence intervals for  $\hat{\lambda}(x)$  for EWM method
- ▶ The knapsack algorithm method requires to use e.g. delta method, but it can lack sample size locally.

I show these properties of the methods in simulations and compare them with naive approaches.

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# Simulation Parameters

$$O(0) = C(0) = 0$$

$$C(1) = 2 + X_1 + \varepsilon$$

$$O(1) = \lambda C(1)$$

$$X_1 \sim N(0, 25)$$

$$X_2 \sim N(0, 1)$$

$$\varepsilon \sim N(0, 4)$$

I take absolute values of  $O(1)$  and  $C(1)$  to enforce  $\tau_c$  to be non-negative to analyse the case when monotonicity property is satisfied

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# Simulation: Monotonicity assumption

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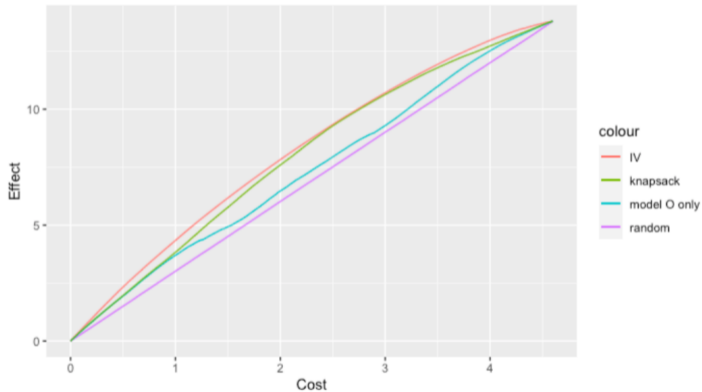


Рис.: Monotonicity in data

# Simulation: No Monotonicity assumption

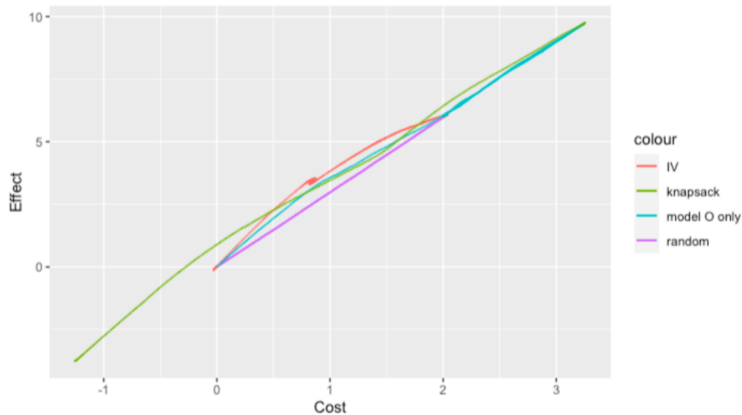


Рис.: No monotonicity in data

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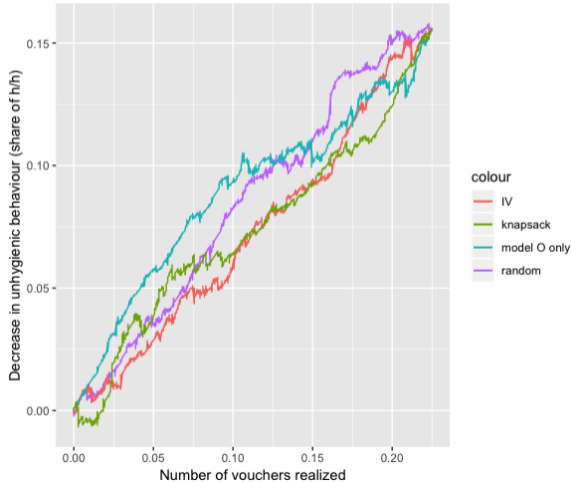
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# Sanitation vouchers in Africa (Guiteras et al., 2015)



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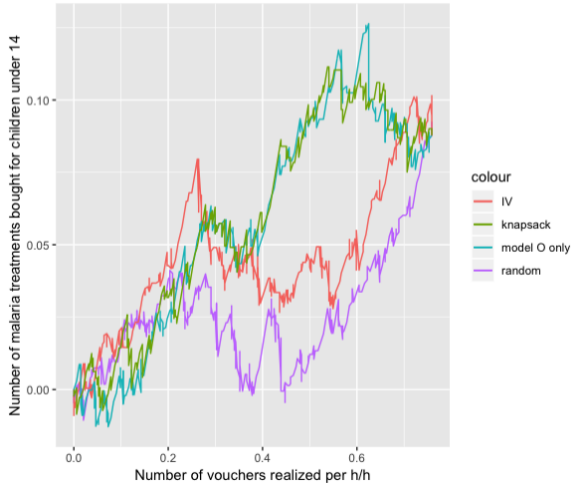
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# Malaria treatment subsidies in Bangladesh

(Cohen et al., 2015)



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